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Est. 2014

WOSB • MBE

COMPANY OVERVIEW

The Consulting Lead LLC (TCL) is a certified woman-owned, minority-owned small business headquartered in San Juan, Puerto Rico, with operations in St. Petersburg, Florida. Since 2014, TCL has helped federal, territorial, and municipal agencies, healthcare systems, universities, and nonprofits **secure, manage, and safeguard federal funding**, from application through closeout and audit. We serve as a bilingual subcontractor to national primes on FEMA, HUD CDBG-DR/MIT, and DOE programs, and as a direct advisor to Puerto Rico municipalities.

CORE SERVICE LINES

Federal Grants & Compliance

Grant writing, award negotiation, 2 CFR 200 compliance, eligibility analysis, cost validation, audit response.

Disaster Recovery & Resilience

FEMA PA/HMGP, CDBG-DR/MIT, non-federal match, energy and water resiliency, mitigation.

Program Delivery & Case Management

Program and project management, case management, QA/QC, data analysis, project costing.

Strategic Communications & Public Affairs

Bilingual stakeholder engagement, outreach, media relations, training and technical assistance.

SELECTED PAST PERFORMANCE

Client / Prime	Scope	Period	Value
CSA-WSP / AAA CDBG-MIT	CDBG-MIT program support and compliance services.	Current	—
Tidal Basin Caribe PR Department of Housing	FEMA non-federal match eligibility analysis and compliance; Community Energy & Water Resiliency Installations case management and program delivery.	2022–Present	\$13M match
Custom Group LLC Cardiovascular Center of PR & the Caribbean	FEMA/HUD disaster recovery compliance and cost validation.	2023–Present	\$14M of \$42M validated
IBTS / KBC Energy Solutions U.S. DOE - PR-ERF	Independent QA for residential solar PV under the \$1B PR Energy Resilience Fund; DOE Weatherization Assistance Program support.	Recent	—
Witt O'Brien's PR Office of Mgmt. & Budget	Grant administration for the Puerto Rico Broadband Program.	Recent	—
Hospital de la Concepción San Germán, PR	Grant writing and award negotiation, CDBG-DR mitigation.	Recent	\$10M
Municipality of Naranjito	Federal funds strategic consulting; audit analysis; USDA RBDG application.	2026	\$25K
Municipality of Lares	Federal programs advisory; FEMA PA support (8 project worksheets).	2024	\$2.3M in PWs
Municipality of Caguas	Grants management and compliance; DOJ and CNCS AmeriCorps grant writing.	2014–2022	\$1M+ secured

\$250M+ in grants secured for Puerto Rico clients.

PRIMES & TEAMING PARTNERS

CSA-WSP / Louis Berger	BDO Government Services	Tidal Basin Caribe	Witt O'Brien's	IBTS
Custom Group LLC	ShareTech Group	LaSalle Group	EvaluCraft Global	Urban Institute

DIFFERENTIATORS

- Leadership with 20+ years across the nonprofit, public, and federal sectors
- Proven delivery on CDBG-DR/MIT, FEMA, HUD, DOE, DHS, USDOJ, and U.S. ED funding
- Fully bilingual (English/Spanish) team with deep knowledge of Puerto Rico government
- Team includes former federal personnel who have held SECRET clearances

CONTACT

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NAICS CODES

541611 Admin. & General Management Consulting (*primary*)
541618 Other Management Consulting
541690 Other Scientific & Technical Consulting
541613 Marketing Consulting
541820 Public Relations Agencies
541840 Media Representatives
611710 Educational Support Services
624230 Emergency & Other Relief Services

CERTIFICATIONS

SBA WOSB Woman-Owned Small Business

MBE PRMSDC #PR03598

PR RUP Registration #202672112

CRA Certified Research Administrator (RACC)

MEMBERSHIPS

Puerto Rico Chamber of Commerce

PR Minority Supplier Development Council

Cámara Oficial de Comercio Española en Puerto Rico

OFFICES

HQ: 277 Calle San Jorge, Ste. 100, San Juan, PR 00912

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